# company overview





# services we offer

#### Business Analysis Current Snapshot...Future Portrait

We help businesses to find out where they are now and where they need to be in the future. Your strategy defines the direction and purpose of the business. Your strategy also drives your business model and structure.



### **Business Advisory**

#### **Candid Feedback**

There are times when you just want to bounce ideas off an objective, knowledge business professional to ask the hard questions, provide insight based on experience or provide another set of eyes and ears to review business performance, strategy, systems, personal effectiveness, etc.

### **Revenue Acceleration**

#### Map Your Treasure

Revenue growth can be elusive, but with a solid business development plan, revenue growth can be achieved. Understanding your revenue drivers and what tangible actions that can be taken to leverage those drivers is critical to revenue acceleration.









# Business Re-Organization Organizational Adaptability

As your business evolves, so should your organization. Driven by your strategy, business design is based on business processes and what resources are required to operate each business process



#### Change Management All Hands on Board

Change is never easy. Changing behavior is even more difficult. There are two main components of change: the soft components (employee's mind, spirit, commitment, participation, buy-in, etc) and the hard components (organizational structures, processes, etc.). Both must be addressed to effect positive change.



## **Global Sourcing**

#### Maximize Profits; Enhance Competitiveness

Good business sense dictates that every aspect of a business operate efficiently. This includes procurement of goods and services. Leveraging global efficiencies such as labor, raw materials, etc. are critical for sustaining long term competitiveness.



#### Simplicity and clarity lead to good design...Less is more

Simplicity, a driving principle at Scronce Advisors, looks at an organization from the customers' perspective and develops it around them. We look at all of the processes that lead to the customer transaction and ask a simple question what is being done that doesn't add value? Simplicity also brings the ability to change and react to market conditions - to continually improve and thrive in the toughest business climates.

The essence of a modern, dynamic organization:

- · Lean creating more value for customers with fewer, yet more efficient, resources
- · Agile able to react rapidly and efficiently to accomodate changes in business environment
- Adaptable capable of providing developing new products and services to satisfy constantly changing customer demands

## sectors we serve

Scronce Advisors is committed to helping small to medium sized businesses, start-ups and entrepreneurs. We work with businesses across a wide range of industries and understand each industry provides its own set of challenges.

Sectors we serve:

- Manufacturers
- Distributors
- Service Organizations
- Importers / Exporters





# contact us

We are ready to hear from you. Send us an email.

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